# Dallas-Irving Associates, LLC (DIA)

Corporate Office Dallas, TX (972)550-1111 www.mridallasirving.com

# **History and Background**

Originally founded in 2003 as part of Management Recruiters International, **DIA** is an award winning search and recruitment organization focusing on all salaried positions in the manufacturing industry. Our network consists of more than 45 recruiting professionals based throughout the USA. We have major local contacts that reside locally in every state. On an annual basis, we place numerous candidates in permanent and contract to hire positions.

# Our Approach

Clients choose DIA because of the professional and ethical service we offer. Our goal is to develop quality, long lasting relationships with our clients by continually providing the best service. We want our clients to view us a partner, rather than a vendor, in fulfilling their resource requirements.

## Why is DIA Different

We really don't waste your time by sending you unqualified candidates. When we get a search the Account Executive is assigned a qualified recruiter who has done the job before so that the candidate is vetted by a peer with that specific experience. For example, if you are looking for a Mechanical Engineer, then a Mechanical Engineer from our group is one who is screening the candidates in order to verify the qualifications. This Recruiter understands processes such as FEA, GD&T, Lean, Six Sigma, etc. Another example is that maybe you need a Controls Engineer. Again, we will have a Controls Engineer work on that search that clearly understands things such as HMI, PLC's, Siemens S5/S7, Servos, etc. Not many recruiting companies have the ability to have this type of vetting process.

### Type of Positions

We specialize in positions for manufacturing companies and recruit all salaried positions. We recruit all Engineering positions. Additionally, DIA also works on Sales, Finance, IT, Supply Chain, Quality, Legal and HR executives.

#### **Industries**

We do all industries but here is a basic list

 Automotive Chemical Oil Gas Food & beverage Plastics Marine Construction Medical Machine Tool Electronics Mining Aerospace Military/Defense

#### Geographic Coverage

We have recruited the entire USA, Canada, and Mexico as well as positions in Latin America, Asia, and Europe

#### Fees

DIA does both contingency and Retainer. Fee structure depends on number of positions being recruited for and the length of the warranty period that you as the client requires. We will negotiate with you to determine what the best fee structure is that works for your business.